

MOBILE ENTERPRISE

CONNECTING WIRELESS BUSINESS STRATEGY

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AN EDGELL PUBLICATION

Over-the-Air Repair
Mobility Brings Savings
to a Japanese Utility
Corporate Compliance
Matters

OFF THE CHARTS

A WIRELESS HEALTHCARE CAMPUS IS INNOVATING
DATA MANAGEMENT & PATIENT-FOCUSED CARE

Stacy Marver,
Tanya Townsend
and Paul Olinski,
the IT team behind
the Weston Regional
Medical Center.

Systems for Public Safety

Systems for Public Safety Seeks Single Supplier for Electronic Mounting Needs

Systems for Public Safety Inc. takes automobiles of all shapes, sizes, makes and models and turns them into police, fire and rescue-ready vehicles. Giving federal, state and local agencies a place to fully equip their fleets with quality products is what SPSI is all about. Located in Lakewood, Washington, SPSI has been servicing the Northwest for over a decade.



CHALLENGE

The company's challenge was to find an electronics mount provider with a broad range of products and solutions that wasn't limited to a select group of makes, models or applications.

Prior to using RAM, several suppliers were needed to provide the mounting solutions. Radio mounts, computer

mounts, consoles and handheld product mounts all came from different companies.

SOLUTION

SPSI needed to find a mounting system provider that could take the place of several to streamline the ordering process as well as provide cutting-edge solutions for the latest technology.

When it came time to streamline processes and make the most of both time and space, SPSI chose RAM for their electronic mounting systems. The wide range of products offered meant that RAM could be counted on to provide both kits and components for even the most challenging mounting needs. Regardless of vehicle type or application, RAM offers both specific and easily adapted solutions for most any electronic mounting need. With a single provider, the ordering process is quicker, customer support is a single email or phone call away, and inventory tracking is simpler. Another key factor is the ease of creating a custom mount through the use of interchangeable RAM products.

RESULTS

A complete solutions provider means better products and services. By utilizing RAM Mounting Systems' complete line of electronics mounting products, SPSI has been able to offer its customers a more diverse and complete line of mounting solutions. The installer and customer alike can be confident in knowing that no matter which electronics they choose, RAM will have a mounting solution to meet their needs both now and in the future. ■

ROI SHOWCASE

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