

EMS Product News



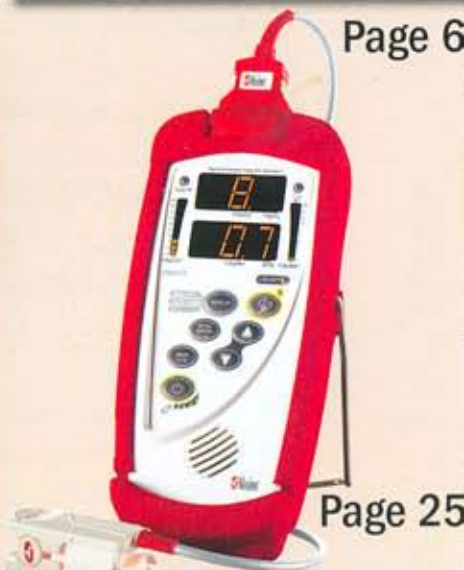
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RAM LAPTOP STANDS' POPULARITY GROWING

Systems for Public Safety, Inc., a Lakewood, WA-based company, is in the business of building police cars. In the last two years, however, they've expanded their services to fire and EMS by installing RAM Mount laptop stands in a growing number of vehicles. As a matter of fact, the company has been so impressed with RAM and its product, they've become an end user "by 100 times," says CEO Paul Deskins.



"I deal with about 100 vendors from different areas, and RAM Mount's customer service is always topnotch," he says. "We've installed several hundred of the laptop stands, and I've never seen anything come back. If we do have a problem here, they'll send out a technician and always come up with a solution."

Much of their more recent business has come from people who have seen the stands in police cars and want one in their own vehicle, says Deskins. "We've installed somewhere between 15 and 50 in ambulances, and they're getting very popular in fire trucks."

Overall, says Deskins, he couldn't be happier with RAM's product. "I look for a good product and good quality for my officers, and we've never had to replace anything from the RAM Mounts line," he says. "They're excellent people, and I love doing business with them."

For more information, visit www.ram-mount.com.



SHELTERS THE PROS USE

There's a lot to be said for using what the experts use.

Frank DePaolo is an expert in handling radio-contaminated corpses. As assistant director for disaster preparedness for New York City's Office of the Chief Medical Examiner (OCME), DePaolo cowrote the CDC's *Guidelines for Handling Decedents Contaminated With Radioactive Materials*, and last September, his office worked with the CDC to create a training video covering the subject. For both the video project and its everyday operations, the Medical Examiner's office selected shelters from Reeves EMS.

"Reeves had supported various exercises and operations in New York City, including the [2004] Republican National Convention, by bringing in equipment," DePaolo recalls. "Once we started getting our homeland security funding, we decided we wanted them as our vendor based on that experience."

While OCME has purchased a number of soft-walled shelters from the company, it was Reeves' Isolation Shelter that was used in the CDC video. It combines patented DRASH shelter technology (DRASH is a family of quick-erect tactical soft-walled shelters with integrated support systems; like Reeves, it's a subsidiary of DHS Technologies) with a five-stage HEPA filtration system to form a portable, all-weather isolation solution.

Features include a patented frame design that allows quick setup without special tools; a biologically secure staff entrance purge chamber for donning and doffing gear; integrated windows for monitoring patients in the isolation room; and a fire-retardant, mildew-resistant and waterproof external cover. The Isolation Shelter comes in five sizes, from 170–420 square feet.

"The biggest benefit I've seen is that it meets military specifications," DePaolo says. "It's a military-grade piece of equipment that far exceeded anything else we looked at."

For more information, visit www.reevesEMS.com.



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